



Survey Results Comparison

FOSE 2008 vs. 2008 Interop New York

Government vs Industry

FOSE 2008 April 1-3, 2008	2008 Interop New York September 17-18, 2008
107 survey participants Audience: Network Engineers, Systems Administrators, IT Managers and Directors More than 90% of FOSE survey respondents worked for a federal government agency, or government contractor. The remaining respondents worked for state and local government agencies.	100 survey participants Audience: Network Engineers, Systems Administrators, IT Managers and Directors Survey respondents were spread across verticals: Financial Services (19%); Government Civilian (15%); Academic (10%); IT/Consulting Services (9%); Defense (8%); Telecommunications (6%); Healthcare (6%); Media (6%); Research & Development (4%); IT Computing/Network products (3%); Retail distribution/Consumer products (1%); Manufacturing (1%); Other (11%)
KEY FINDINGS	
VIRTUALIZATION MANAGEMENT	
<p>ScienceLogic's Take: <i>Has virtualization cooled off? The numbers of people responding that virtualization management was important last year were higher in both government and enterprise. Regardless the majority of respondents in both spaces already has or is planning to implement virtualization management by next year.</i></p>	
<ul style="list-style-type: none"> o 86% say that virtualization is important to their operations, down 8% from 2007. o 15% have tools in place, with 42% planning implementations this year or next. 	<ul style="list-style-type: none"> o 63% say that virtualization management is important to their operations – down from 75% last year. Of that 63%, 26% rank it as very important to their operations down from 39%. o 27% already have tools in place for virtualization management. 39% plan to implement this technology by next year.
ITIL/CMDB	
<p>ScienceLogic's Take: <i>Despite the ITIL V3 refresh this year, the ITIL/CMDB movement has definitely been overshadowed by virtualization and the burgeoning cloud computing debate – particularly in the enterprise space where adoption and planned adoption numbers are way down.</i></p>	
<ul style="list-style-type: none"> o 56% say that ITIL and CMDB are important to their agency operations. o 10% have tools in place, with 29% planning an installation by next year. o 34% did not know their agency's status in regards to ITIL/CMDB. 	<ul style="list-style-type: none"> o ITIL is not a priority for respondents with over 60% citing it as middle to low importance. o 33% are planning to implement some form of solution by next year. o 54% had no plans for implementation or responded "do not know." o Only 12% actually had tools in place to support this.
GREEN IT	
<p>ScienceLogic's Take: <i>People in the government care more about the environment. That's a pretty bold statement and probably not true but one way to interpret the numbers. Another interpretation, people in industry care less about being seen as "anti-environment" than government workers do. That unwillingness to declare themselves "anti-environment" was certainly something we saw at FOSE more than at Interop. But even more telling and in both cases, actual implementation of Green IT solutions was very low.</i></p>	
<ul style="list-style-type: none"> o Nearly 75% of agency IT personnel say that green IT is important to their organization – 18% (Very Important), 56% (Important), 16% (Not Important) o Less than 15%, however, have any kind of solution in place, while under 25% plan on having an environmentally-friendly IT plan in place by next 	<ul style="list-style-type: none"> o Only 54% said that Green IT was important to their business. o In line with this relatively low level of importance (3rd behind Green IT and IPv6), only 5% actually had any kind of solution in place.

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year. 37% had no plans and 18% didn't know.

COMPLETE IT ASSET MANAGEMENT / INVENTORY

ScienceLogic's Take: *The relative importance of this "unsexy" issue across both public and private sectors is a nice breath of fresh air. And unlike last year, IT organizations have been getting their houses in order with a big gain in IT Asset Management/Inventory implementations. Of course, one of the first steps in implementing virtualization is understanding what you already have, so that also might have been a factor here.*

- o Nearly 100% said that a complete IT asset inventory is important to their operations.
- o 44% have a solution implemented, while 25% plan on having an inventory completed by the end of this year or next.
- o IT Asset Management/Inventory is important to 72% of those surveyed, down from 82% last year. Of that 72%, 38% rank it as **very** important to their operations.
- o 51% already have tools in place for IT Asset Management/Inventory, up from 36% last year and another 34% planning to implement by next year.

FISMA COMPLIANCE/REPORTING

SECURITY INFORMATION MANAGEMENT

ScienceLogic's Take: *What a difference a year makes. Like we saw with IT Asset Management/Inventory, IT orgs in both public and private sectors were focused on information security this year, making that topic both top of mind and top of actual deployments.*

- o 91% of respondents said that FISMA and security information management are important to their operations.
- o Over 50% have a solution installed, with an additional 23% planning implementations by next year.
- o 92% say that security information management is important to their operations, up from 83% last year.
- o Wow – a whopping 68% of respondents had tools in place this year to secure information, up from only a third last year with an additional 27% planning to get their solutions in place by next year.

IPv6

ScienceLogic's Take: *The OMB's June 2008 mandate for federal agencies to be IPv6 compliant has come and gone. Originally thought of as a driver for IPv6 adoption first in the government and second in industry, the reality seemed very different. While the June 2008 date was only a milestone on the path to true IPv6 adoption, the deadline itself seemed very much like a non-event. See our post on it: <http://blog.sciencelogic.com/times-up-ipv6-omb-mandate/06/2008>. If it's a non-event in the government, it still doesn't seem to even register in the enterprise space, which was not a surprise to us.*

- o 1 in 3 (33%) of respondents believe that their agencies will be able to meet the June 2008 mandate for IPv6.
- o The same number (33%) responded that their agencies will NOT be ready.
- o Only 6% of respondents said that their agencies are IPv6-compliant right now. 22% will be ready this year and 17% have implementations planned for next year, while 28% have no plans to implement IPv6 at this time.
- o IPv6 is still not a priority with only 65% of respondents citing it as a middle to low priority this year (a slight decrease from last year).
- o Of those, only 11% have tools to support IPV6 in place, with another 28% having plans to implement next year.

Top challenges facing my IT department are:

ScienceLogic's Take: Government agencies are much more in agreement than industry when it comes to identifying their IT pain points. In industry, the challenges are more diverse but the biggest jump we saw was the increase in people pointing to "Reducing management costs"- a sign of a tightening economy and of course the financial industry's woes just in time for the Interop NY conference this year.

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| <ul style="list-style-type: none">o Budget Constraints (62%)o IT Security (46%)o New Technology and Innovation (39%) | <ul style="list-style-type: none">o Supporting new technologies/enabling innovation (22%)o Reducing management costs (21% - way up from 11% last year)o Improving service levels (20%)o Boosting staff productivity (16%)o Deploying virtualization (12% - up from 5% last year)o Meeting compliance requirements (5%)o Other (4%) |
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